Participants Rating



4.0 out of 4.0



#### WESTCHESTER COUNTY BIOSCIENCES ACCELERATOR

#### 2023 Impact Report

October 2023

AN INITIATIVE OF: Westchester County



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### WCBA History



WCBA was initiated in 2020 by Westchester County Office of Economic Development with Mary Howard, a serial entrepreneur and founder of FirstXFounder (https://firstxfounder.com/). As of June 2023, WCBA boasts 55 founder alums representing 44 ventures from 4 annual cohorts.

Annual program recruitment kicks off in June and runs through mid-October. The competitive entry WCBA program is marketed throughout the metro biosciences eco system to raise awareness of the program and introduce first time founders to entrepreneurship, mentorship and business building resources. Twelve ventures are invited to join the accelerator starting with kick-off in December. Following the January bootcamp is 15 weeks of coaching with workshops and networking events including the hallmark New York City Pitch Day.

WCBA is supported by Pfizer, Boehringer Ingelheim, Wilson Sonsini, Moses Singer, KPMG, JP Morgan Chase, C3 Medical Device and Westchester Medical Center. Corporate supporters provide business education, mentorship and networking for program participants. WCBA coaches lead structured curriculum with small venture groups supported by volunteer mentors, and over 135 in-person and virtual events.

Each May, **Pitch Day** hosts eco system investors, corporate supporters, economic development professionals, prospective applicants, program alumni, coaches, mentors, to celebrate the progress of the ventures and scout investment opportunities.

Program alumni **raised \$21.7M** to date and **employ over 108**, **76% of alumni ventures continue in business**. Notable alumni ventures include **5 SBIR winners** Jelikalite, Vyir, Addinex, NyTmT, Databinder **seed rounds closed for 29% alums** with **sales** for Laronix, Bright, Ophy Care, Databinderand Biocubic.





#### **Overview of WCBA**



#### Westchester County's Biosciences Accelerator, WCBA:

- is the only competitive-entry bio accelerator
- offers six-months free, personalized founder education
- is for **first time founders** at any development stage
- has raised \$21.7M funds, created 108 jobs
- has 76% ventures still in business





WCBA focuses on unlocking the unknown by addressing individual needs and utilizing **entrepreneur coaches** and expert mentors to craft unique, educational experiences crucial to the development of successful ventures.





## WCBA Is Building Westchester's HUB



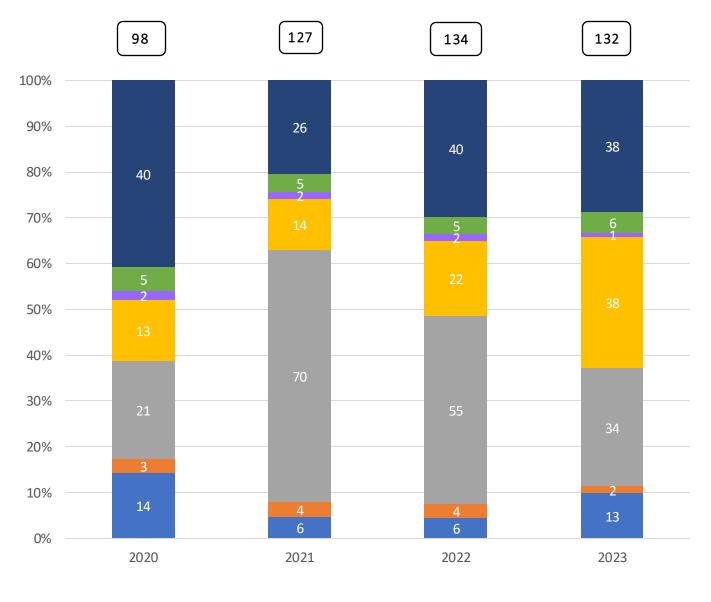
#### Westchester County Biosciences Accelerator (WCBA)



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## WCBA educates and networks Westchester's life science ecosystem



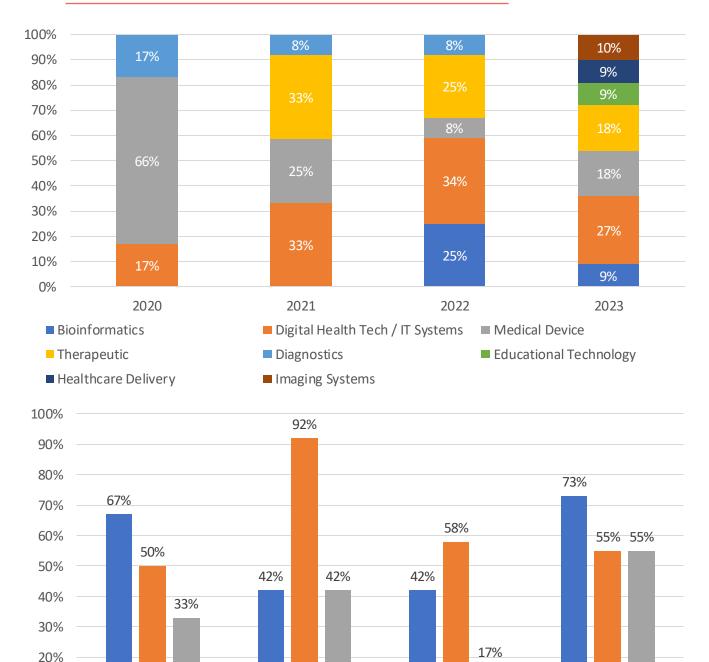


■ Bootcamp ■ Debrief ■ Office Hours ■ Outreach ■ Pitch Day ■ Round Tables ■ Webinars / Workshop



## The Catalyst is building a Diverse Technology & Founder Ecosystem





2020

10%

0%



Immigration Led

2022

Minority Led

2021

Women Led

2023





# Boehringer Ingelheim

## MOSES SINGER

## WILSON SONSINI



## JPMORGAN CHASE & CO.







#### Health Medical Cent **Medical Center**

Westchester Medical Center Health Network



## WCBA is building a Pipeline for Westchester



Cohort	2023	2022	2021	2020
Revenue Stage	DATABINDER	OPHYCARE	Bright HealthCare	] laronix
Non-dilutive	DATABINDER SBIR award Top-Down Therapeutics	SBIR award	Ny-TmT New York RBD Center for Translational Medicine and Therapeutics, Inc. SBIR award	COLONAI jelikalite SBIR award
Seed / Series A	BioCubic Aligneage Fertility Ertility ERTILITY ERTILITY ERTILITY	VASOCURE CHIEFY ReNAgade THERAPEUTICS.	Bright HealthCare	COLONAI jelikalite
Exit	DATABINDER			



#### **ALUM Success**





Nanoscale tissue imaging data



**Chris Buser** Founder

BioCubic invited to Speak at industry conference



#### Boutique fertility clinic



#### Justine Witzke, Founder

Aligneage Opens Clinic



Neetika, Ashwani, MD Founder



Neonatal wearable to reduce morbidity and mortality

KRIASH Wins Columbia Business Plan Pitch



### Testimonials









"The WBCA program is at the top of the heap of accelerator/incubator programs in which I've participated." Lee Brillhart, NutriStyle

"It was a very good program for me to learn whole business development and the knowledge of clinical trials."

Lili Xu, New York Huaqi Bioengineering

"Great program to get the venture off the ground. Mary and Team are amazing people, partnering for everyone's success. Mary with her warmth and caring personality is spectacular." Chitra Dorai, Amicus Brain Innovations





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